



# STARBUCKS COFFEE

LOT 2, NEC OF U.S. HIGHWAY 301 & BALM ROAD, RIVERVIEW, FL 33579 (TAMPA MSA)

# TABLE OF CONTENTS

### **Executive Summary**

Investment Overview	
Property Details	4

### **Property Overview**

Tenant Overview	9
Lease Summary	8
Site Plan	7
Aerial	6
Investment Highlights	5

10

**MSA Overview** 

### INVESTMENT CONTACTS

### THOMAS CARR

Associate Vice President (404) 812 5101 thomas.carr4@cbre.com

### **KAITLYN WOLF**

Investment Sales Analyst (404) 812 529 kaitlyn.wolf@cbre.com

#### WILL PIKE

Vice Chairman (404) 923 1381 will.pike@cbre.com

### MARK DRAZEK

CBRE FL Licensee mark.drazek@cbre.com

### **BRIAN PFOHL**

Executive Vice President (404) 504 7893 brian.pfohl@cbre.com

# **INVESTMENT OVERVIEW**



The CBRE Net Lease Property Group is pleased to offer for sale the 2,500-square-foot freestanding Starbucks (S&P: BBB+) situated on 1.06 acres in Riverview, Florida—a component of the Tampa MSA (MSA Population: 3.29M+). Currently under construction, Starbucks' brand-new net lease is expected to commence in October 2023 and will feature 10 years of primary term with 10% rent increases in year 6 and in each of the six 5-year renewal options.

Located roughly 8 miles from downtown Riverview and 22 miles from Tampa, the site benefits from excellent access and visibility at the signalized intersection of U.S. Highway 301 (14,200 VPD), Balm Road (15,200 VPD) and Paseo Al Mar Boulevard. The site is roughly 3 miles southeast of the on-ramp to I-75 (137,000 VPD), which provides access to downtown Tampa, Ocala, Gainesville, and Lake City. Starbucks is part of the upcoming Sumner Crossing shopping center, which will be home to CVS, Lockhart Storage, Woodie's Wash Shack and more. Sumner Crossing is adjacent to the \$75M Sumner High School (3,500+ students), which opened in 2020 and drives significant traffic to the immediate area. Additionally, Starbucks is diagonally across from the 63,365-square-foot Belmont Shopping Center. Completed in 2020, the new development is anchored by Publix and is further tenanted by Domino's Pizza, Great Clips, and Rita's Italian Ice, to name a few.

Starbucks benefits from its position within one of Riverview's primary retail and commercial corridors with 2.8 MSF of retail, 1.1 MSF of office, 3.9 MSF of industrial, and 3,606 multifamily units within a 5-mile radius. Major retailers in the surrounding vicinity include Walmart Neighborhood Market, Sam's Club, Tractor Supply Company, Bealls, Marshalls, Sprouts Farmers Market, ALDI, Winn-Dixie, Dollar Tree, Dollar General, Walgreens, Sally Beauty, Crunch Fitness, LongHorn Steakhouse, Texas Roadhouse, Moe's Southwest Grill, Panera Bread, IHOP, Buffalo Wild Wings, Qdoba Mexican Eats, Chick-fil-A, McDonald's, Taco Bell, Wendy's, Culver's, Panda Express, Dunkin' Donuts, Verizon, AT&T, AutoZone Auto Parts, Advance Auto, Goodyear Auto Service, Firestone Complete Auto Care, and Valvoline Instant Oil Change, among many others.

Starbucks is surrounded by a dense concentration of residential with nearly 4,000 households within a mile, placing a robust built-in customer base just minutes from the property. Over the past few years, 10,000+ residents have been added via several new housing developments, making Riverview one of the fastest-growing submarkets in Florida.

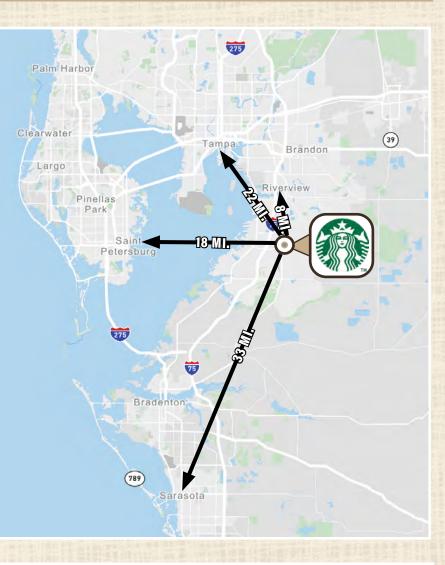
Besides its premier location just 5 miles east of Tampa Bay, the site is also proximate to several traffic drivers including Creekside Charter Academy (0.4 miles north; 651 students), Bullfrog Creek Wildlife & Environmental Area (1.5 miles southwest), Belmont Elementary School (1.6 miles southwest; 674 students), Ayersworth Glen Country Club (1.8 miles southeast), Big Bend Professional Park (2.1 miles northeast; 132,678 SF), St. Joseph's Hospital South (2.2 miles northwest; 223 beds), and Summerfield Crossings Golf Club (2.8 miles northeast), to name a few.

The site benefits from affluent demographics with a population of 71,500 and an average household income of \$118,068 within a 3-mile radius.

# **PROPERTY DETAILS**



STARBUCKS



DEMOGRAPHICS					TRAFFIC COUNTS	
1-MILE POP	1-MILE AHI	3-MILE POP	3-MILE AHI	5-MILE POP	5-MILE AHI	U.S. Highway 301: 14,200 VPD
13,072	\$118,752	71,500	\$118,068	158,568	\$110,004	Balm Road: 15,200 VPD

# **INVESTMENT HIGHLIGHTS**

#### **INVESTMENT GRADE TENANT**

Headquartered in Seattle, Washington, Starbucks Corporation (NASDAQ: SBUX, S&P: BBB+) is the premier roaster, marketer and retailer of specialty coffee in the world, operating 36,600+ stores in 83 markets. As of April 2, 2023, Starbucks reported TTM total net revenues of \$34.0 billion, TTM net earnings of \$3.6 billion, and total assets of \$28.6 billion.

#### BRAND-NEW 10-YEAR NET LEASE | UNDER CONSTRUCTION

Currently under construction, Starbucks' brand-new net lease is expected to commence in October 2023 and will feature 10 years of primary term with 10% rent increases in year 6 and in each of the six 5-year renewal options.

#### **EXCELLENT ACCESS & VISIBILITY**

Located roughly 8 miles from downtown Riverview and 22 miles from Tampa, the site benefits from excellent access and visibility at the signalized intersection of U.S. Highway 301 (14,200 VPD), Balm Road (15,200 VPD) and Paseo Al Mar Boulevard. The site is roughly 3 miles southeast of the on-ramp to I-75 (137,000 VPD), which provides access to downtown Tampa, Ocala, Gainesville, and Lake City.

#### STRATEGIC LOCATION | PART OF SUMNER CROSSING SHOPPING CENTER

Starbucks is part of the upcoming Sumner Crossing shopping center, which will be home to CVS, Lockhart Storage, Woodie's Wash Shack and more. Sumner Crossing is adjacent to the \$75M Sumner High School (3,500+ students), which opened in 2020 and drives significant traffic to the immediate area. Additionally, Starbucks is diagonally across from the 63,365-square-foot Belmont Shopping Center. Completed in 2020, the new development is anchored by Publix and is further tenanted by Domino's Pizza, Great Clips, and Rita's Italian Ice, to name a few.

#### **PRIMARY RETAIL & COMMERCIAL CORRIDOR**

Starbucks benefits from its position within one of Riverview's primary retail and commercial corridors with 2.8 MSF of retail, 1.1 MSF of office, 3.9 MSF of industrial, and 3,606 multifamily units within a 5-mile radius. Major retailers in the surrounding vicinity include Walmart Neighborhood Market, Sam's Club, Tractor Supply Company, Bealls, Marshalls, Sprouts Farmers Market, ALDI, Winn-Dixie, Dollar Tree, Dollar General, Walgreens, Sally Beauty, Crunch Fitness, LongHorn Steakhouse, Texas Roadhouse, Moe's Southwest Grill, Panera Bread, IHOP, Buffalo Wild Wings, Qdoba Mexican Eats, Chick-fil-A, McDonald's, Taco Bell, Wendy's, Culver's, Panda Express, Dunkin' Donuts, Verizon, AT&T, AutoZone Auto Parts, Advance Auto, Goodyear Auto Service, Firestone Complete Auto Care, and Valvoline Instant Oil Change, among many others.

#### **PROXIMATE TO TRAFFIC DRIVERS**

Besides its premier location just 5 miles east of Tampa Bay, the site is also proximate to several traffic drivers including Creekside Charter Academy (0.4 miles north; 651 students), Bullfrog Creek Wildlife & Environmental Area (1.5 miles southwest), Belmont Elementary School (1.6 miles southwest; 674 students), Ayersworth Glen Country Club (1.8 miles southeast), Big Bend Professional Park (2.1 miles northeast; 132,678 SF), St. Joseph's Hospital South (2.2 miles northwest; 223 beds), and Summerfield Crossings Golf Club (2.8 miles northeast), to name a few.

#### **BUILT-IN CUSTOMER BASE | SURGE OF RIVERVIEW RESIDENTS**

Starbucks is surrounded by a dense concentration of residential with nearly 4,000 households within a mile, placing a robust built-in customer base just minutes from the property. Over the past few years, 10,000+ residents have been added via several new housing developments, making Riverview one of the fastest-growing submarkets in Florida.

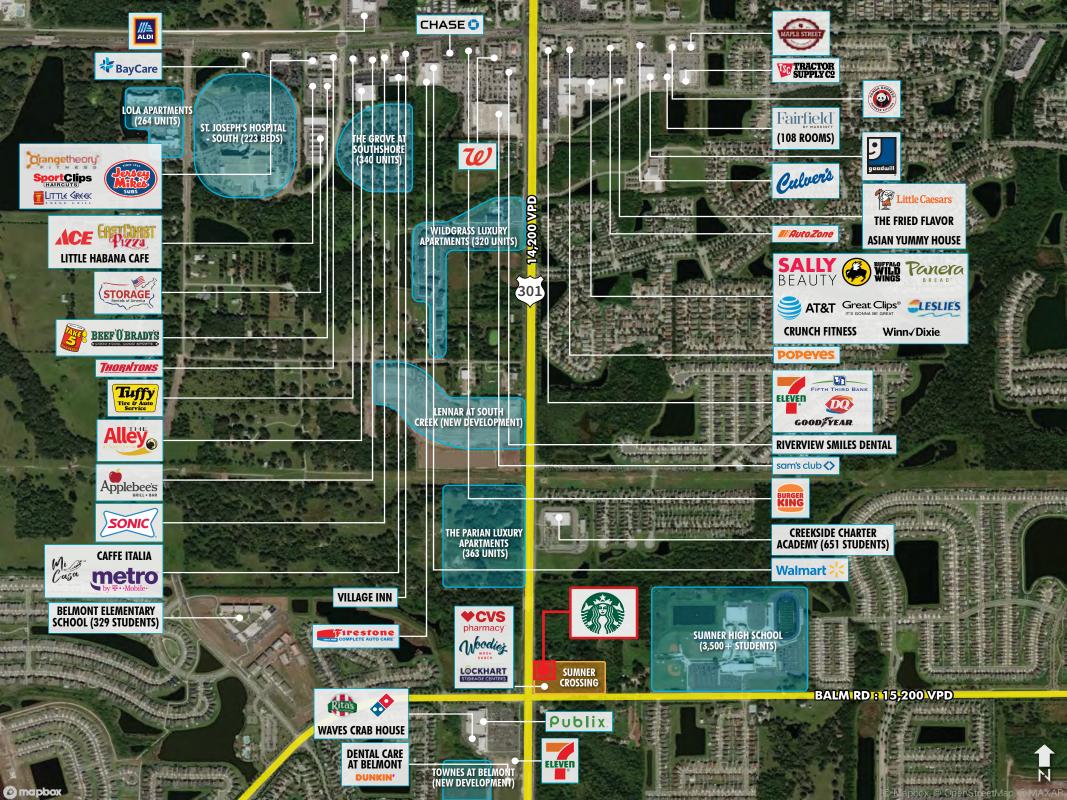
#### **AFFLUENT DEMOGRAPHICS**

The site benefits from affluent demographics with a population of 71,500 and an average household income of \$118,068 within a 3-mile radius.

#### TAMPA, FLORIDA MSA ADVANTAGE

The Tampa Bay Area is a metropolitan region of west-central Florida (MSA Population: 3.29 Million+) and along the Gulf Coast. The largest cities in the Tampa Bay Area are Tampa in Hillsborough County and St. Petersburg and Clearwater in Pinellas County. The area is known for its favorable business climate and high quality of life and ranks as the #2 relocation destination in the United States (Redfin, 2022).







# **STARBUCKS LEASE SUMMARY**

TENANT:	Starbucks Corporation (BBB+)	RENT INCREASES:	10% Increase in Year 6
RENT COMMENCEMENT:	October 2023 (Estimate)	RENEWAL OPTIONS:	Six 5-Year Options
LEASE EXPIRATION:	October 2033 (Estimate)		Option 1: \$210,419 Option 2: \$231,461
LEASE TERM:	10 Years	OPTION RENT:	Option 3: \$254,607 Option 4: \$280,068
LEASE TYPE:	NN Lease (Roof, Structure & Exterior)		Option 5: \$308,074 Option 6: \$338,882
RENT SCHEDULE:	Years 1-5: \$173,900 Years 6-10: \$191,290	OPTION INCREASES:	10% in Each Option

TAXES:	As of the Rent Commencement Date, Landlord shall pay when due all Real Property Taxes. Tenant shall pay Landlord, as additional rent, Tenant's Pro Rata Share (100%) of Real Property Taxes, which shall not exceed \$8.00 PSF from the Rent Commencement Date through the end of the first full calendar year.
	Tenant's Insurance: Tenant shall obtain and keep in effect the following insurance which may be provided under blanket insurance policies covering other properties as well as the Premises: (i) liability insurance covering bodily injury, personal injury and property damage (including Landlord as additional insured by blanket endorsement and liquor liability coverage) with an occurrence limit of not less than \$5,000,000 and a general aggregate limit of not less than \$5,000,000; (ii) commercial property form insurance with a special form endorsement providing coverage on a replacement cost basis for Tenant's trade fixtures, equipment and inventory in the Premises, Drive-Through Facility and Tenant's Outdoor Seating Area, if any.
INSURANCE:	Landlord's Insurance: Landlord shall keep in full force and effect the following insurance: (i) liability insurance (including contractual liability) insuring against claims of bodily injury or death, personal injury or property damage arising out of or in connection with (a) Landlord's and it's agents' conduct upon, in, or about the Premises, the Drive-Through Facility, and Tenant's Outdoor Seating area and (b) events occurring in the balance of the Property and the Shopping Center including the Common Areas, with an each occurrence limit of not less than \$1,000,000 and a general aggregate limit of not less than \$2,000,000; and (ii) special form commercial property insurance insuring the Building, Property, and Shopping Center for the full replacement value and Landlord's fixtures, equipment, inventory and other contents within the Property. Tenant shall pay to Landlord as additional rent Tenant's Pro Rata Share (100%) of Landlord's Insurance, which shall not exceed \$2.00 PSF from the Rent Commencement Date through the end of the first full calendar year.
equipment, store front, door, and plate glass of the Premises; and (ii) performing regular r spouts, painting interior/exterior walls as needed, landscape maintenance and replacement or resurfacing), trash pick-up, light bulb replacement on the Building exterior and light pole	Tenant's Obligations: Tenant, at Tenant's expense, shall keep the Premises in good order and repair as follows: (i) maintaining all plumbing, HVAC, electrical and lighting facilities/ equipment, store front, door, and plate glass of the Premises; and (ii) performing regular routine maintenance on the Property, including, but not limited to, clearing of gutter and down spouts, painting interior/exterior walls as needed, landscape maintenance and replacements, irrigation systems, parking lot sweeping, parking lot sealing and restriping (but not repaving or resurfacing), trash pick-up, light bulb replacement on the Building exterior and light poles, grease trap maintenance, signage maintenance, utility and systems maintenance inside of the Building envelope, and all of Tenant's fixtures, furnishings and equipment.
REPAIRS & MAINTENANCE:	Landlord's Obligations: At its sole cost and expense, Landlord shall maintain, repair and make replacements to the Premises, the Building and the Shopping Center (including the Common Areas). Such repairs, replacements and maintenance shall include (without limitation): (a) foundation and all of the structural components of the Premises and the Building including the roof structure, exterior wall structure, interior structural walls, roof and roof membrane maintenance and replacement; (b) all capital repairs and replacements to the sidewalks, parking lot and drainage systems on the Property as well as all utility systems including above-ground and underground utility lines, plumbing and mechanical systems which are located outside of the Building (but excluding HVAC systems and grease traps which shall be Tenant's responsibility), dumpster enclosure, gutters and down spouts, light poles, and parking lot pavement (including repaving and/or resurfacing when needed) in good and sound condition; and (c) providing installation, removal and storage of hurricane shutters.
	Landlord shall maintain, repair and make replacements to the Common Areas, which shall include landscaped areas, parking lots and sidewalks.
COMMON AREA MAINTENANCE:	Tenant shall pay to Landlord or the assessing authority, as additional rent, Tenant's Pro Rata Share of any assessments and other charges applicable to the Premises payable during the Term under any Recorded Document approved by Tenant in accordance with the Lease. Tenant's Pro Rata Share of any such assessments/charges shall not exceed \$2,500 from the Rent Commencement Date through the first full lease year and shall increase by no more than 3% annually.
ROFR:	Yes, 30 Days

# TENANT OVERVIEW | STARBUCKS COFFEE

### COMPANY OVERVIEW

Number of Locations	36,600+ Globally
Headquarters	Seattle, WA
Employees	402,000
Ticker	SBUX (NASDAQ)
Credit Rating	S&P: BBB+
Company Website	www.starbucks.com



Starbucks-which operates 36,600+ stores in 83 markets-is the premier roaster, marketer and retailer of specialty coffee in the world. Originally founded in 1971, Starbucks Corporation's common stock trades on the NASDAQ Global Select Market ("NASDAQ") under the symbol "SBUX" and has an investment-grade credit rating of BBB+. Starbucks provides regular and decaffeinated coffee beverages, Italian-style espresso beverages, cold blended beverages, iced shaken refreshment beverages, premium teas, packaged roasted whole bean coffees, and soluble coffees. The company's stores also offer various fresh food items, including pastries, prepared breakfast and lunch sandwiches, oatmeal, and salads, as well as juices and bottled water. Further, the company provides various coffee and tea products, and licenses its trademarks through other channels, such as licensed stores, grocery, and national food-service accounts. The Starbucks brand portfolio includes Teavana, Seattle's Best Coffee, Evolution Fresh, La Boulange, and Ethos.

Over the last 11 years, the company has more than doubled its footprint from 15,000 stores to over 36,600. As of April 2, 2023, Starbucks reported TTM total net revenues of \$34.0 billion, TTM net earnings of \$3.6 billion, and total assets of \$28.6 billion. During Q2 2023, net revenues for the North America segment grew 17% over Q2 FY22 to \$6.4 billion in Q2 FY23, primarily driven by a 12% increase in companyoperated comparable store sales. The company also opened 464 net new stores as part of its ongoing efforts to transform its store portfolio.

### TAMPA-ST. PETERSBURG-CLEARWATER, FL MSA | OVERVIEW

Located in the west-central portion of Florida, the **Tampa Bay Area** comprises the **Tampa-St**. **Petersburg-Clearwater, FL MSA** (Population: 3.29M+). The MSA includes Hillsborough, Pinellas, Hernando and Pasco Counties.

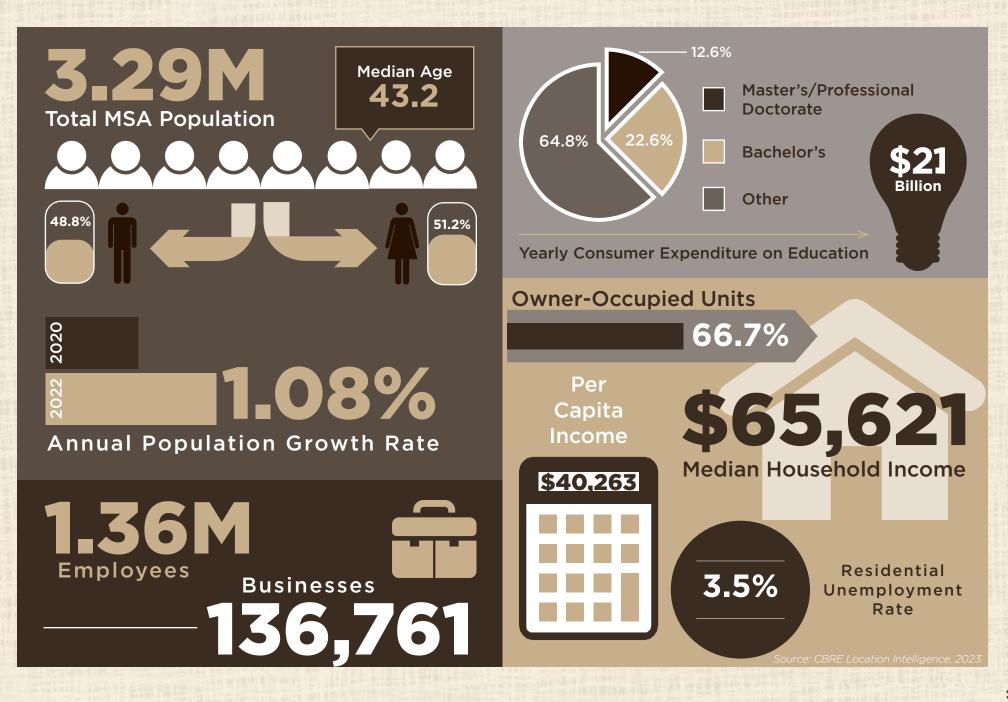


Best Place to Live in Florida - Forbes

Largest MSA in the State of Florida



# TAMPA-ST. PETERSBURG-CLEARWATER, FL MSA | DEMOGRAPHICS



## TAMPA-ST. PETERSBURG-CLEARWATER, FL MSA | ECONOMY

E S

Financial & Professional Services Tampa MSA employs more than **344K** in the Financial & Professional Services Sector Widely considered the "Wall Street of the South"

Tampa was among the **Top 10** cities to start a business - WalletHub, 2022

Fas Information Tec Technology - D

**Top 10** Fastest-Growing U.S. Tech Hubs for IT Talent - Dice, 2022 #1

Emerging Tech City in the U.S. - Forbes, 2021 The Information Technology Industry grew by **30%** over the past 5 years

Life Sciences & Healthcare **46,000+** healthcare establishments in the state of Florida Tampa General Hospital is recognized as one of America's Best Hospitals in six specialties

establishments operate within the Florida biotech, pharmaceutical & medical development scene

1.440+

Source: https://tampabayedc.com

### TAMPA BAY'S FORTUNE 500 COMPANIES





#217

CROWN RAYMOND JAMES

#317

#363

## TAMPA-ST. PETERSBURG-CLEARWATER, FL MSA | ECONOMY



Defense & Security

\_\_\_\_\_

Manufacturing

More than **88K** veterans live in Hillsborough County, FL

More than **2,800** 

**Manufacturing Firms** 

employ 69,000+

### 9/10

of the top U.S. Defense Contractors have a presence in Tampa Bay

2<sup>nd</sup>

# Largest

Manufacturing Employment in the State of FL Source: https://tampabayedc.com

MacDill Air Force Base Generated **\$11.2M** in 2022

Manufacturing employment rose by more than **5%** over the past 5 yrs.

Distribution & Logistics Nearly **5 Million** people living along the I-4 Corridor **34M+** Consumers within an 8-hour drive Tampa Bay named one of the **Top 10** industrial markets in the United States

Tampa Bay is home to **20** Coporate Headquarters. Almost **500** foreign-owned companies representing more than **40** nations are established in the community. – Tampa Bay EDC

# TAMPA-ST. PETERSBURG-CLEARWATER, FL MSA | EDUCATION





60+ Major & Minor Programs

#41 Best Colleges | Regional Colleges South – U.S. News & World Report (2022-23)

# 



Florida's Only Higher Education Institution

Focused Soley on **STEM** 

Source: https://tampabayedc.com

Tampa Ranks as the #5 College City in the Nation - WalletHub, 2022

## TAMPA-ST. PETERSBURG-CLEARWATER, FL MSA | TRANSPORTATION



### **5 Interstate Highways & 3 Vehicle Bridges**

Interstates 4, 75, 275 & 375 The Howard Bridge (I-275), the Courtney Bridge (SR 60) and the Gandy Bridge (U.S. 90) provide access to Pinellas County Access to 34M consumers within an 8-hour drive

### **Port Tampa Bay**

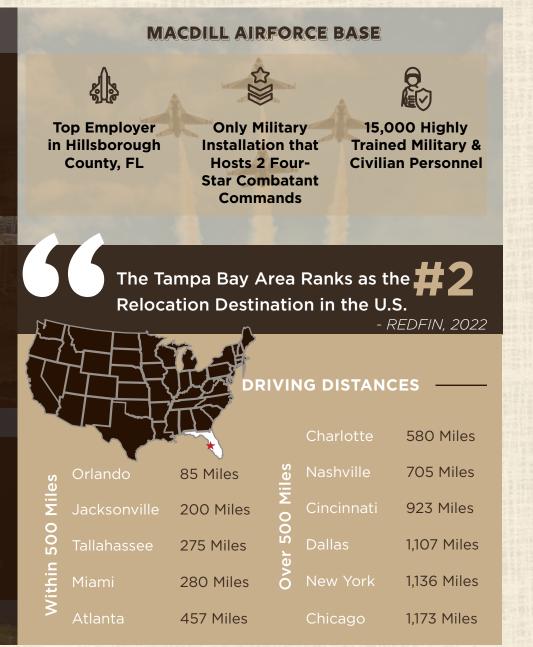
- The largest and most diversified port in Florida (as well as the closest full-service port to the Panama Canal) with a footprint of over 5,000 acres.
- The port has an economic impact of more than \$17.2B and is responsible for more than 85,000 direct, indirect and related jobs.

### **Tampa International Airport**



Average of 215 daily departures, over 80 non-stop flights and service to all major U.S. hubs. ▲

The airport recently completed Phase 1 of its historic \$1B construction program (features include an expanded main terminal, shopping/dining options and a 1.4 mile 'people mover' that takes passengers to a new rental car facility.



CBRE, Inc. operates within a global family of companies with many subsidiaries and/or related entities (each an "Affiliate") engaging in a broad range of commercial real estate businesses including, but not limited to, brokerage services, property and facilities management, valuation, investment fund management and development. At times different Affiliates may represent various clients with competing interests in the same transaction. For example, this Memorandum may be received by our Affiliates, including CBRE Investors, Inc. or Trammell Crow Company. Those, or other, Affiliates may express an interest in the property described in this Memorandum (the "Property") may submit an offer to purchase the Property and may be the successful bidder for the Property. You hereby acknowledge that possibility and agree that neither CBRE, Inc. nor any involved Affiliate will have any obligation to disclose to you the involvement of any Affiliate in the sale or purchase of the Property. In all instances, however, CBRE, Inc. will act in the best interest of the client(s) it represents in the transaction described in this Memorandum and will not act in concert with or otherwise conduct its business in a way that benefits any Affiliate to the detriment of any other offerer or prospective offerer, but rather will conduct its business in a manner consistent with the law and any fiduciary duties owed to the client(s) it represents in the transaction described in this Memorandum.

#### CONFIDENTIALITY AGREEMENT

This is a confidential Memorandum intended solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property.

This Memorandum contains selected information pertaining to the Property and does not purport to be a representation of the state of affairs of the Property or the owner of the Property (the "Owner"), to be all-inclusive or to contain all or part of the information which prospective investors may require to evaluate a purchase of real property. All financial projections and information are provided for general reference purposes only and are based on assumptions relating to the general economy, market conditions, competition and other factors beyond the control of the Owner and CBRE, Inc. Therefore, all projections, assumptions and other information provided and made herein are subject to material variation. All references to acreages, square footages, and other measurements are approximations. Additional information and an opportunity to inspect the Property will be made available to interested and qualified prospective purchasers. In this Memorandum, certain documents, including leases and other materials, are described in summary form. These summaries do not purport to be complete nor necessarily accurate descriptions of the full agreements referenced. Interested parties are expected to review all such summaries and other documents of whatever nature independently and not rely on the contents of this Memorandum in any manner.

Neither the Owner or CBRE, Inc, nor any of their respective directors, officers, Affiliates or representatives make any representation or warranty, expressed or implied, as to the accuracy or completeness of this Memorandum or any of its contents, and no legal commitment or obligation shall arise by reason of your receipt of this Memorandum or use of its contents; and you are to rely solely on your investigations and inspections of the Property in evaluating a possible purchase of the real property.

The Owner expressly reserved the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property, and/or to terminate discussions with any entity at any time with or without notice which may arise as a result of review of this Memorandum. The Owner shall have no legal commitment or obligation to any entity reviewing this Memorandum or making an offer to purchase the Property unless and until written agreement(s) for the purchase of the Property have been fully executed, delivered and approved by the Owner and any conditions to the Owner's obligations therein have been satisfied or waived.

By receipt of this Memorandum, you agree that this Memorandum and its contents are of a confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose this Memorandum or any of its contents to any other entity without the prior written authorization of the Owner or CBRE, Inc. You also agree that you will not use this Memorandum or any of its contents in any manner detrimental to the interest of the Owner or CBRE, Inc.

If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return this Memorandum to CBRE, Inc.

Photos herein are the property of their respective owners. Use of these images without the express written consent of the owner is prohibited.

#### DISCLAIMER

© 2023 CBRE, Inc. The information contained in this document has been obtained from sources believed reliable. While CBRE, Inc. does not doubt its accuracy, CBRE, Inc. has not verified it and makes no guarantee, warranty or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projections, opinions, assumptions or estimates used are for example only and do not represent the current or future performance of the property. The value of this transaction to you depends on tax and other factors which should be evaluated by your tax, financial and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine to your satisfaction the suitability of the property for your needs.

Photos herein are the property of their respective owners and use of these images without the express written consent of the owner is prohibited. CBRE and the CBRE logo are service marks of CBRE, Inc. and/or its affiliated or related companies in the United States and other countries. All other marks displayed on this document are the property of their respective owners.



2:416

Δ

### **REPRESENTATIVE PHOTO**

CBRE

### **INVESTMENT CONTACTS**

### **THOMAS CARR**

Associate Vice President (404) 812 5101 thomas.carr4@cbre.com

### **KAITLYN WOLF**

Investment Sales Analyst (404) 812 529 kaitlyn.wolf@cbre.com

### WILL PIKE

Vice Chairman (404) 923 1381 will.pike@cbre.com

### MARK DRAZEK

CBRE FL Licensee mark.drazek@cbre.com

### **BRIAN PFOHL**

Executive Vice President (404) 504 7893 brian.pfohl@cbre.com